

NOTE TO THE SHAREHOLDERS

Dear Shareholder,

This Note is in compliance of certain requirements of the regulations pertaining to the Shareholders. In this regard Nestle Pakistan Limited (“the Company”) wish to inform the following to its Shareholders so they could benefit by application of these regulations and avoid inconvenience in case of evasion from the regulation. Hence, applicable sections of the attached form are required to be filled by all shareholders.

1. CNIC & NTN (MANDATORY):

Please be informed that the Dividend Warrants of those Shareholders who have not yet provided a copy of their valid Computerised National Identity Card (CNIC) to the Company or to its Share Registrar ***shall be withheld by the Company*** in compliance of Securities and Exchange Commission of Pakistan’s directive issued vide SRO 779(1) 2011 dated August 18, 2011, SRO 831(1) 2012 dated July 05, 2012 and SRO19(1) of 2014 dated January 10, 2014.

Therefore Shareholders are requested to submit a copy of valid CNIC (or passport’s copy in case of Foreigner) / NTN Certificate’s copy in case of corporate entity bearing respective Folio numbers to Company / Share Registrar latest by **Monday, May 11, 2015**.

A list of withheld Dividend Warrants shall be uploaded on the website of the Company in Investor Relations section (<http://www.nestle.pk/investors>).

2. Deduction of Tax on Dividend Income & Shareholding of the Joint Account Holder (MANDATORY):

Please further note that under Section 150 of the Income Tax Ordinance, 2001 and pursuant to Finance Act 2014 withholding tax on dividend income will be deducted for ‘Filer’ and ‘Non-Filer’ shareholders @ 10% and 15% respectively. According to clarification received from Federal Board of Revenue (FBR) withholding tax will be determined separately on ‘Filer/Non-Filer’ status of Principal shareholder as well as Joint Holder(s) based on their shareholding proportions, in case of joint accounts.

In this regard, all shareholders who hold shares with joint shareholders, are requested to provide shareholding proportions of Principal shareholder and Joint Holder(s) in respect of shares held by them to our Share Registrar in writing as follows:

Folio / CDS Account #	Total Shares	Principal Shareholder		Joint Shareholder	
		Name and CNIC #	Shareholding Proportion (No. of Shares)	Name and CNIC #	Shareholding Proportion (No. of Shares)

Note: The required information must be reached to our Share Registrar by **Monday, May 11, 2015**; otherwise it will be assumed that the shares are equally held by Principal shareholder and Joint Holder(s).

3. Dividend Mandate (OPTIONAL):

Nestlé Pakistan wishes to inform its Shareholders that under the Law (Section 250 of the Companies Ordinance, 1984) they are also entitled to receive their cash dividend directly in their designated bank accounts instead of receiving it through dividend warrants. Shareholders either desiring to exercise this option or wanting to update the Bank Mandate information already provided should submit their information to the Company Secretary / Company’s Share Registrar at the address noted herein on the **form attached**.

4. Circulation of Annual Audited Financial Statements and Notice of AGM to Members through E-mail (OPTIONAL):

SECP through its Notification NO. SRO 787(1)/2014, dated September 08, 2014, has allowed companies to circulate Annual Audit Financial Statements (“Annual Financial Statements”) along with Notice of Annual General Meeting (“Notice of AGM”) to its members through email. In order to avail this facility, the members who desire to opt to receive Annual Financial Statements and Notice of AGM through email are requested to provide their written consent and email addresses (**through the attached form**) to the Company Secretary / the Share Registrar at the below mentioned address. The Nestlé’ Share Registrar may be contacted for further information.

Ali Sadozai

Company Secretary
April 30, 2015
042-35988314

Detailed Forms and referred Circulars / regulations are available at Nestlé’s website (<http://www.nestle.pk/investors/notices>) for ready reference of the Shareholders.



SHAREHOLDER INFORMATION/ CONSENT FORM

(Please fill and return this form)

The Company Secretary
Nestlé Pakistan Limited
308-Upper Mall
Lahore

Dear Sir,

With reference to Nestlé's Note addressed to its Shareholders dated April 30, 2015, I wish to provide my consent / inform to the Company on below:

MANDATORY SECTION

1. Please find enclosed copy of my / our CNIC / NTN as required by you.
2. I / We am / are Tax Filer/ Non-Filer and my/ our Income Tax filing status has been updated in the Active Taxpayer List (ATL) of FBR.

SHAREHOLDERS' DETAIL - PRINCIPAL SHAREHOLDER AND YOUR JOINT ACCOUNT HOLDER(S) – (Only Mandatory for Joint Holders):

Folio / CDS Account #	Total Shares	Principal Shareholder		Joint Shareholder	
		Name and CNIC #	Shareholding Proportion (No. of Shares)	Name and CNIC #	Shareholding Proportion (No. of Shares)

OPTIONAL SECTION**

(This section is OPTIONAL and NOT COMPULSORY, in case you do not wish to opt for any of the below section then please do not fill that section)

3. Dividend Mandate: (Optional)*

S. No.	Shareholder/Member Detail	
01	Shareholder Name	
02	Father's Name	
03	Folio Number	
04	Name of Bank and Branch	
05	Title of Bank Account	
06	Bank Account Number	
07	Cell Number	
08	Telephone Number of (if any)	
09	E-mail address	
10	CNIC Number (attach copy)	
11	NTN (in case of corporate, attach copy)	

Signature of Member / Shareholder

*Please note that this dividend mandate is **OPTIONAL** and **NOT COMPULSORY**, in case you do not wish your dividend to be directly credited into your bank account then the same shall be paid to you through the dividend warrants.

4. ELECTRONIC TRANSMISSION OF ANNUAL & QUARTERLY AUDITED FINANCIAL STATEMENTS AND NOTICE OF AGM THROUGH E-MAIL

Name		CNIC No. (Copy attached)	
E-mail address		CDC A/c / Folio No.	
Land Line Number		Mobile Number	

(In case a hard copy of the Audited Financial Statements and/or Notice of AGM of the Bank is desired, specific request for the same will be made).

**The shareholders who are maintaining shareholding under Central Depository System (CDS) i.e. in CDC are advised to submit the above information to their Participant/Investor Account Services

Yours truly,

{Signature of Shareholder as registered with Nestlé Share Registrar}