

Condensed interim financial information
for the three months ended March 31, 2019



Nestlé

Good Food, Good Life

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Directors' Report to the Shareholders

The Directors of the Company are pleased to submit the first quarter report along with the condensed interim financial statements of the company for the three months period ended March 31, 2019.

Business Review:

The macro-economic environment of the country remained challenging during first quarter of 2019 mainly due to increasing inflation. During the period, the Company reported a revenue of PKR 29.1 billion vs PKR 32.0 billion* in the same period last year, due to general slowdown in the economy and higher inflation, which impacted the purchasing power of the consumers. The company reported Gross Profit of PKR 8.5 billion vs PKR 10.4 billion* in the same period last year; the decline is mainly due to higher input costs resulting from currency devaluation, increase in energy costs and increase in the prices of commodities. Consequently, Net profit after tax has also dropped from 10.6% to 7.8% vs. same period last year.

The financial performance for the three months period is summarized below:

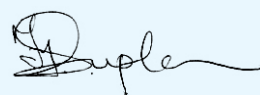
	Jan – Mar 2019 PKR Million	Jan – Mar* 2018 PKR Million	Change
Sales	29,135	32,029	-9.0%
Gross Profit	8,470	10,361	-18.3%
% of sales	29.1%	32.3%	
Operating Profit	4,027	5,397	-25.4%
% of sales	13.8%	16.8%	
Net Profit after tax	2,274	3,382	-32.8%
% of sales	7.8%	10.6%	
Earnings per share	50.15	74.57	-32.8%

*Restated as per IFRS 15

Future Outlook:

Despite the challenges, the Company remains focused on meeting the consumer's needs through portfolio innovation & renovation and optimization of value chain to ensure sustainable profitable growth.

For and on behalf of the
Board of Directors



Freda Yahan Duplan
Chief Executive
Director

Lahore: April 29, 2019



Condensed Interim Statement of Financial Position

As at March 31, 2019 (un-audited)

	Note	(Un-audited) Mar 31, 2019	(Restated) Dec 31, 2018
(Rupees in '000)			
Non-current assets			
Property, plant and equipment	4	30,656,265	30,363,333
Capital work-in-progress		2,699,114	3,679,302
Intangible assets		13,447	15,464
Long term loans		284,891	305,333
		33,653,717	34,363,432
Current assets			
Stores and spares		1,953,297	1,951,900
Stock-in-trade		21,637,079	19,711,784
Trade debts		5,754,621	3,116,948
Current portion of long term loans		36,280	132,729
Sales tax refundable - net		4,470,160	4,552,598
Advances, deposits, prepayments and other receivables		4,645,459	2,446,521
Cash and bank balances		1,502,899	745,694
		39,999,795	32,658,174
Current liabilities			
Current portion of long term finances - secured		2,227,025	227,025
Current portion of lease liabilities		126,930	34,820
Short term borrowings - secured		16,242,800	15,242,800
Short term running finance under mark-up arrangements - secured		7,227,981	1,418,301
Customer security deposits		219,562	195,431
Unclaimed dividend		20,608	20,608
Trade and other payables		29,194,799	31,745,031
Interest and mark-up accrued		437,618	273,854
		55,697,323	49,157,870
Net working capital		(15,697,528)	(16,499,696)
Total capital employed		17,956,189	17,863,736
Long term and deferred liabilities			
Long term finances - secured		7,016,723	9,064,730
Lease liabilities		164,923	237,565
Deferred taxation		2,302,548	2,443,197
Retirement benefits		2,177,433	2,098,020
		11,661,627	13,843,512
Contingencies and commitments	5		
Net assets		6,294,562	4,020,224



(Un-audited) **(Restated)**
Mar 31, 2019 **Dec 31, 2018**
 — (Rupees in '000) —

Financed by:
Share capital and reserves

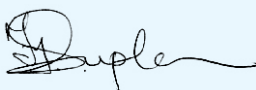
Authorized capital		
75,000,000 (December 31, 2018: 75,000,000) ordinary shares of Rs 10 each	750,000	750,000
Issued, subscribed and paid up capital	453,496	453,496
Share premium	249,527	249,527
General reserve	280,000	280,000
Accumulated profit	5,311,539	3,037,201
	6,294,562	4,020,224

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

* Restated figures include impact of the first time adoption of IFRS 16 "Leases" as described in note 3.3 "Changes in accounting policies".



SYED SAIFUL ISLAM
 Chief Financial Officer



FREDA YAHAN DUPLAN
 Chief Executive



SYED YAWAR ALI
 Chairman



Condensed Interim Statement of Profit or Loss

For the three months ended March 31, 2019 (un-audited)

	(Un-audited) Mar 31, 2019	(Restated) Mar 31, 2018
	(Rupees in '000)	
Sales - net	29,135,878	32,856,849
Cost of goods sold	(20,666,249)	(21,667,563)
Gross profit	8,469,629	11,189,286
Distribution and selling expenses	(3,583,642)	(4,912,751)
Administration expenses	(859,150)	(879,965)
Operating profit	4,026,837	5,396,570
Finance cost	(727,333)	(365,490)
Other expenses	(244,343)	(412,289)
	(971,676)	(777,779)
Other income	92,604	68,334
Profit before taxation	3,147,765	4,687,125
Taxation	(873,427)	(1,305,520)
Profit after taxation	2,274,338	3,381,605
Earnings per share – basic and diluted (Rupees)	50.15	74.57

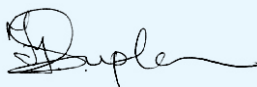
The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

* Restated figures include impact of the first time adoption of IFRS 16 "Leases" as described in note 3.3 "Changes in accounting policies".

** Further, the Company has applied IFRS 15 for the first time this year and adjusted "Sales-net" to reflect certain allowances to customers previously shown under "distribution and selling expenses". The figures for "Sales-net" and "distribution and selling expenses" for the three months ended March 31, 2018 would be Rs. 32,029 million and Rs. 4,087 million, respectively if these are restated accordingly.



SYED SAIFUL ISLAM
Chief Financial Officer



FREDA YAHAN DUPLAN
Chief Executive



SYED YAWAR ALI
Chairman



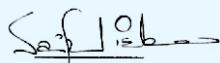
Condensed Interim Statement of Comprehensive Income

For the three months ended March 31, 2019 (un-audited)


	(Un-audited) Mar 31, 2019	(Restated) Mar 31, 2018
	———— (Rupees in '000) ————	
Profit after taxation	2,274,338	3,381,605
Other comprehensive income:		
<i>Items that are or may be classified subsequently to profit or loss:</i>		
- Cash flow hedges - effective portion of changes in fair value	-	7,197
- Related tax	-	(1,725)
	-	5,472
Total comprehensive income for the year	2,274,338	3,387,077

The annexed notes 1 to 13 form an integral part of this condensed interim financial information.

* Restated figures include impact of the first time adoption of IFRS 16 "Leases" as described in note 3.3 "Changes in accounting policies".



SYED SAIFUL ISLAM
Chief Financial Officer



FREDA YAHAN DUPLAN
Chief Executive



SYED YAWAR ALI
Chairman



Condensed Interim Statement of Changes in Equity

For the three months ended March 31, 2019 (un-audited)

	Capital Reserves			Revenue Reserves		Total
	Share capital	Share premium	Hedging reserve	General reserve	Accumulated profits	
	(Rupees in thousand)					
Balance as at December 31, 2017 (audited) as originally reported	453,496	249,527	8,357	280,000	3,642,960	4,634,340
First time adoption of IFRS 16*	-	-	-	-	41,002	41,002
Balance as at December 31, 2017 - restated*	453,496	249,527	8,357	280,000	3,683,962	4,675,342
<i>Total comprehensive income for the three months ended March 31, 2018</i>						
Profit after taxation - restated*	-	-	-	-	3,381,605	3,381,605
Cash flow hedges - effective portion of changes in fair value (net of tax)	-	-	5,472	-	-	5,472
	-	-	5,472	-	3,381,605	3,387,077
Balance as at March 31, 2018 (un-audited) - restated*	453,496	249,527	13,829	280,000	7,065,567	8,062,419
<i>Transaction with owners directly recognized in equity</i>						
Final dividend for the year ended December 31, 2017 (Rs. 80 per share)	-	-	-	-	(3,627,967)	(3,627,967)
Interim dividend for the six months period ended June 30, 2018 (Rs. 110 per share)	-	-	-	-	(4,988,454)	(4,988,454)
Interim dividend for the nine months period ended September 30, 2018 (Rs. 75 per share)	-	-	-	-	(3,401,219)	(3,401,219)
	-	-	-	-	(12,017,640)	(12,017,640)

	Capital Reserves			Revenue Reserves		Total
	Share capital	Share premium	Hedging reserve	General reserve	Accumulated profits	
	(Rupees in thousand)					
<i>Total comprehensive income for the nine months ended December 31, 2018</i>						
Profit after taxation - restated*	-	-	-	-	8,229,954	8,229,954
Cash flow hedges - effective portion of changes in fair value (net of tax)	-	-	(13,829)	-	-	(13,829)
Remeasurement of net retirement benefits liability (net of tax)	-	-	-	-	(240,680)	(240,680)
Balance as at December 31, 2018 - restated*	453,496	249,527	(13,829)	-	7,989,274	7,975,445
<i>Total comprehensive income for the year</i>						
Profit after taxation	-	-	-	-	2,274,338	2,274,338
Balance as at March 31, 2019 (un-audited)	453,496	249,527	-	280,000	5,311,539	6,294,562

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.

* Restated figures include impact of the first time adoption of IFRS 16 "Leases" as described in note 3.3 "Changes in accounting policies".



SYED SAIFUL ISLAM
Chief Financial Officer



FREDA YAHAN DUPLAN
Chief Executive



SYED YAWAR ALI
Chairman

Condensed Interim Statement of Cash Flows

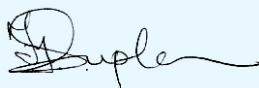
For the three months ended March 31, 2019 (un-audited)

	Note	Mar 31, 2019	Mar 31, 2018
———— (Rupees in '000) ————			
Cash flow from operating activities			
Cash generated from operations	6	(4,480,355)	1,400,165
Decrease / (increase) in long term loans and advances		-	15,685
Decrease / (increase) in long term loans		116,891	(12,301)
Increase / (decrease) in customer security deposits		24,131	1,516
Retirement benefits paid		(115,740)	(108,481)
Workers' profit participation fund paid		(89)	(1,061,829)
Income taxes paid		(784,718)	(1,121,565)
Net cash used in operating activities		(5,239,880)	(886,810)
Cash flow from investing activities			
Fixed capital expenditure		(310,320)	(518,053)
Sale proceeds of property, plant and equipment		89,833	39,521
Net cash used in investing activities		(220,487)	(478,532)
Cash flow from financing activities			
Finance cost paid		(563,569)	(430,381)
Long term finances - net		(48,007)	-
Lease liabilities - net		19,468	-
Short term borrowings - net		1,000,000	(400,000)
Dividend paid		-	(1,043)
Net cash generated from financing activities		407,892	(831,424)
Net (decrease) / increase in cash and cash equivalents		(5,052,475)	(2,196,766)
Cash and cash equivalents at beginning of the period		(672,607)	820,076
Cash and cash equivalents at end of the period	7	(5,725,082)	(1,376,690)

The annexed notes 1 to 13 form an integral part of these condensed interim financial statements.



SYED SAIFUL ISLAM
Chief Financial Officer



FREDA YAHAN DUPLAN
Chief Executive



SYED YAWAR ALI
Chairman



Notes to the Condensed Interim Financial Statements

For the three months ended March 31, 2019 (un-audited)

1. Legal status and nature of business

Nestlé Pakistan Limited ("the Company") is a public limited company incorporated in Pakistan and its shares are quoted on Pakistan Stock Exchange. Principally the Company is engaged in manufacturing, processing and sale of dairy, nutrition, beverages and food products including imported products. Registered office (which is also the Head Office) of the Company is situated at Babar Ali Foundation Building, 308-Upper Mall, Lahore. The Company has four manufacturing facilities located at Shekhupura, Kabirwala, Port Qasim Karachi and Islamabad.

2. Basis of preparation

2.1 Statement of compliance

These condensed interim financial statements comprise the condensed interim statement of financial position of the Company as at March 31, 2019 and the related condensed interim statement of profit or loss and other comprehensive income, the condensed interim statement of changes in equity and the condensed interim statement of cash flows together with the notes forming part thereof.

These condensed interim financial statements are un-audited and are being submitted to the shareholders as required under section 237 of the Companies Act, 2017 and the Listing Regulation of Pakistan Stock Exchange Limited.

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Accounting Standard (IAS) 34, "Interim Financial Reporting", issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017; and
- Provisions of and directives issued under Companies Act, 2017.

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017 have been followed.

These condensed interim financial statements do not include all of the information required for annual financial statements and should be read in conjunction with the annual financial statements as at and for the year ended December 31, 2018. Selected explanatory notes are included to explain events and transactions that are significant to the understanding of the changes in the Company's financial position since the last annual financial statements.

2.2 Judgments and estimates

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions for the application of accounting policies and the reported amounts of assets & liabilities and income & expenses. Actual results may differ from these estimates. In preparing these condensed interim financial statements, the significant judgments made by the management in applying accounting policies and key sources of estimation were the same as those that were applied to the financial statements as at and for the year ended December 31, 2018.



3. Significant accounting policies

3.1 The accounting policies and the methods of computation adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of the financial statements for the year ended December 31, 2018 except for the adoption of new standards effective as of January 1, 2019 as referred to in note 3.3 to these condensed interim financial statements.

3.2 New standards, interpretations and amendments adopted by the Company

The Company has initially adopted IFRS 15 "Revenue from Contracts with Customers" and IFRS 16 "Leases" from January 1, 2019. The impact of the adoption of these standards and the new accounting policies are disclosed in note 3.3 below.

A number of other pronouncements are effective from January 1, 2019 as detailed in the Company's annual audited financial statements as at and for the year ended December 31, 2018, but they do not have a material effect on these condensed interim financial statements and therefore have not been detailed.

3.3 Changes in accounting policies

Explained below is the impact of the adoption of IFRS 15 "Revenue from Contracts with Customers" and IFRS 16 "Leases" on the Company's condensed interim financial statements and also the revised accounting policies that have been applied from January 1, 2019.

IFRS 15 "Revenue from Contracts with Customers"

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaces IAS 18 "Revenue", IAS 11 "Construction Contracts" and related interpretations.

The Company has applied the modified retrospective method upon adoption of IFRS 15 as allowed under the Standard. This method requires the recognition of the cumulative effect of initially applying IFRS 15 to retained earnings. Accordingly, the information presented for comparative period in these condensed interim financial statements has not been restated i.e. it is presented, as previously reported under IAS 18 and related interpretations. However a brief summary of the impact of IFRS 15 on comparative information has been given below for the purpose of comparison.

The standard also requires revenue from customers to be disaggregated into categories that depict how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors. This information is already being presented under note 9 to these condensed interim financial statements.

As a result of application of IFRS 15, certain payments/rebates/allowances to the customer that were previously classified under "Distribution and selling expenses" have now been adjusted against sales by including in "Trade discounts".



The impact of adoption of IFRS 15 on the condensed interim statement of profit or loss for the three months ended March 31, 2019 is as follows:

(Un-audited) Condensed Interim Statement of Profit or Loss For the three months ended March 31, 2019:	Under IAS 18 and related interpretations	Adjustments	Reported under IFRS 15
	(Rupees in '000)		
Sales - net	30,081,214	(945,336)	29,135,878
Distribution and selling expenses	(4,528,978)	945,336	(3,583,642)

Had the Company applied IFRS 15 retrospectively, the impact on the condensed interim statement of profit or loss for the three months ended March 31, 2018 would have been as follows:

(Un-audited) Condensed Interim Statement of Profit or Loss For the three months ended March 31, 2018:	Under IAS 18 and related interpretations	Adjustments	Reported under IFRS 15
	(Rupees in '000)		
Sales - net	32,856,849	(827,766)	32,029,083
Distribution and selling expenses	(4,914,658)	827,766	(4,086,892)

IFRS 16 "Leases"

IFRS 16 replaces IAS 17 "Accounting for Leases" and related interpretations and sets out the principles for the recognition, measurement, presentation and disclosure of leases. The standard introduces a single, on-balance sheet lease accounting model for lessees. A lessee recognizes a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. There are recognition exemptions for short-term leases and leases of low-value items.

Upon adoption of IFRS 16, the Company has recognized lease liabilities and corresponding right-of-use assets for all leases qualifying under the criteria laid down by the standard.

A brief summary of the impact of IFRS 16 on comparative information and how it has been restated has been given below:

Statement of Financial Position As at December 31, 2018:	Previously reported figures	Adjustments	Amounts with adoption of IFRS 16
	(Rupees in '000)		
Property, plant and equipment	29,982,969	380,364	30,363,333
Lease liabilities	-	(272,385)	(272,385)
Accumulated profit	(2,929,222)	(107,979)	(3,037,201)



**(Un-audited)
Condensed Interim Statement of Profit or Loss
For the three months ended March 31, 2018:**

	Previously reported figures	Adjustments (Rupees in '000)	Amounts with adoption of IFRS 16
Cost of goods sold	(21,660,796)	(6,767)	(21,667,563)
Distribution and selling expenses	(4,914,658)	1,907	(4,912,751)
Administrative expenses	(887,395)	7,430	(879,965)
Finance cost	(355,532)	(9,958)	(365,490)

The above has resultantly reduced the profit after taxation for the three months ended March 31, 2018 by Rs. 7.388 million and earnings per share by Rs. 0.16 per share.

**(Un-audited) (Restated)
Mar 31, 2019 Dec 31, 2018
(Rupees in '000)**

4. Property, plant and equipment

Opening balance - net book value	30,363,333	28,734,507
Additions during the period / year	1,310,462	5,483,640
	31,673,795	34,218,147
Book value of property, plant and equipment disposed off during the period / year	(69,800)	(142,905)
Depreciation charged during the period / year	(947,730)	(3,710,515)
Impairment reversed / (charged) during the period / year	-	(1,394)
Closing balance - net book value	30,656,265	30,363,333

**(Un-audited) (Audited)
Mar 31, 2019 Dec 31, 2018
(Rupees in '000)**

5. Contingencies and commitments

5.1 There is no material contingency as at balance sheet date.

5.2 Guarantees

Outstanding guarantees	176,850	227,450
Un-utilized portion of limits with banks	701,150	650,550



(Un-audited) (Audited)
Mar 31, 2019 Dec 31, 2018
— (Rupees in '000) —

5.3 Commitments

5.3.1 Commitments in respect of capital expenditure	952,421	205,306
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5.4 Letters of credit

Outstanding letters of credit	3,995,787	7,528,363
Un-utilized portion of limits with banks	12,289,613	8,757,037

(Un-audited) (Restated)
Mar 31, 2019 Mar 31, 2018
— (Rupees in '000) —

6. Cash generated from operations

Profit before taxation	3,147,765	4,687,125
Adjustment for non-cash items:		
Depreciation on property, plant and equipment	947,730	914,041
Amortization of intangible assets	2,017	2,017
(Reversal of) / provision for stock in trade	(3,904)	-
Provision for obsolete stores and spares	113,876	89,432
Provision for workers' profit participation fund	167,330	252,245
Provision for workers' welfare fund	75,013	98,142
Gain on disposal of property, plant and equipment	(39,987)	(19,410)
Reversal of impairment loss on property, plant and equipment	-	(14,781)
Exchange (gain) / loss	(6,886)	11,686
Retirement and other benefits	195,153	147,289
Finance cost	727,333	365,490
Profit before working capital changes	5,325,440	6,533,276
Effect on cash flow due to working capital changes		
(Increase) / decrease in current assets:		
Stores and spares	(115,273)	(11,647)
Stock-in-trade	(1,921,391)	(3,131,240)
Trade debts	(2,637,673)	(2,722,290)
Advances, deposits, prepayments and other receivables	(2,345,858)	(73,671)
Increase / (decrease) in current liabilities:		
Trade and other payables	(2,785,600)	805,737
	(9,805,795)	(5,133,111)
	(4,480,355)	1,400,165



(Un-audited) (Un-Audited)
Mar 31, 2019 Mar 31, 2018
—— (Rupees in '000) ——

7. Cash and cash equivalents

Cash and bank balances	1,502,899	1,718,694
Short term running finance under mark-up arrangements - secured	(7,227,981)	(3,095,384)
	(5,725,082)	(1,376,690)

8. Transactions with related parties

The related parties comprise of holding company, associated companies, other related companies, key management personnel and employees retirement benefit funds. The Company in the normal course of business carries out transactions with various related parties. Significant transactions with related parties are as follows:

(Un-audited) (Un-audited)
Mar 31, 2019 Mar 31, 2018
—— (Rupees in '000) ——

Associated companies:

Royalty and technical assistance fee	921,690	952,321
Purchase of assets, goods, services and rental	3,483,771	4,543,960
Sales of goods	449,032	644,534
Insurance claims received	3,495	4,607

Other related parties

Contribution paid to staff retirement benefit plan	203,800	190,428
Remuneration to key management personnel	888,368	735,123

All transactions with related parties have been carried out on commercial terms and conditions except donations.

9. Segment reporting

Segment information is presented in respect of the Company's business. The "chief decision maker" allocates resources and monitors performance based on business segments.

Segment results, assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

Segment capital expenditure is the total cost incurred during the period to acquire segment assets that are expected to be used for more than one year.

The Company's operations comprise of the following main business segments and product categories:

i) Dairy and nutrition products

Milk based products and cereals

ii) Powdered and liquid beverages

Juices, drinking water and powdered drinks

iii) Other products

9.1 Segment analysis for the three months ended March 31, 2019 (un-audited)

	Dairy and Nutrition Products	Powdered and liquid beverages	Other Products	Total
	(Rupees in thousand)			
Sales				
External sales	22,912,690	6,212,834	10,354	29,135,878
Inter-segment sales	-	-	-	-
Total revenue	22,912,690	6,212,834	10,354	29,135,878
Depreciation and amortization	(657,256)	(291,510)	(1,117)	(949,883)
Operating profit / (loss) before tax and unallocated expenses	4,067,307	2,246	(42,716)	4,026,837
Unallocated corporate expenses:				
Finance cost				(727,333)
Other operating expenses				(244,343)
Other income				92,604
Taxation				(873,427)
Profit after taxation				2,274,338

Segment analysis for the three months ended March 31, 2018 (un-audited)

	Dairy and Nutrition Products	Powdered and liquid beverages	Other Products	Total
	(Rupees in '000)			
Sales				
External sales	25,628,914	7,007,259	220,676	32,856,849
Inter-segment sales	-	-	-	-
Total revenue	25,628,914	7,007,259	220,676	32,856,849
Depreciation and amortization	(656,905)	(244,384)	(14,771)	(916,060)
Operating profit / (loss) before tax and unallocated expenses	4,831,802	632,228	(67,460)	5,396,570
Unallocated corporate expenses:				
Finance cost				(365,490)
Other operating expenses				(412,289)
Other income				68,334
Taxation				(1,305,520)
Profit after taxation				3,381,605



Reportable segment assets and liabilities

	Dairy and Nutrition Products	Powder and liquid Beverages	Other products	Total
	(Rupees in '000)			
As at March 31, 2019 (un-audited)				
Segment assets	54,913,565	18,422,830	107,517	73,443,912
Unallocated assets				209,600
Total assets				73,653,512
Segment liabilities	22,427,191	8,525,574	34,161	30,986,926
Unallocated liabilities				36,372,024
Total liabilities				67,358,950
As at December 31, 2018 (restated)				
Segment assets	46,335,601	18,356,672	768,403	65,460,676
Unallocated assets				1,560,930
Total assets				67,021,606
Segment liabilities	22,444,556	9,542,133	301,075	32,287,764
Unallocated liabilities				30,713,618
Total liabilities				63,001,382

(Un-audited) (Un-audited)
Mar 31, 2019 Mar 31, 2018
—— (Rupees in '000) ——

9.2 Geographical segments

Sales are made by the company in the following countries:

Pakistan	28,678,731	32,191,714
Afghanistan	425,365	588,221
Other countries	31,782	76,914
	29,135,878	32,856,849

The Company manages and operates manufacturing facilities and sales offices in Pakistan only.

10. Financial risk management

The Company's financial risk management objective and policies are consistent with those disclosed in the audited financial statements of the Company for the year ended December 31, 2018.

There is no change in the nature and corresponding hierarchies of fair valuation levels of financial instruments from those as disclosed in the audited financial statements of the Company for the year ended December 31, 2018.

11. Date of authorization for issue

These un-audited condensed interim financial statements were authorized for issue on April 29, 2019 by the Board of Directors.

12. Dividend

The Board of Directors in their meeting held on April 29, 2019 have proposed an interim cash dividend for the three months period ended March 31, 2019 of Rs. Nil (March 31, 2018: Rs. Nil) per share, amounting to Rs. Nil (March 31, 2018 : Rs. Nil). These condensed interim financial statements do not reflect this dividend.

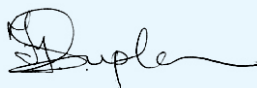
13. General

These condensed interim financial statements are presented in Pak Rupees which is the Company's functional and presentation currency. Figures have been rounded off to the nearest thousand of rupee.

Corresponding figures have been re-arranged and re-classified, wherever necessary, for the purposes of comparison and better presentation as per reporting framework, however no material reclassifications have been made, other than those mentioned under note 3.3 under the initial adoption of IFRS 15 & IFRS 16.



SYED SAIFUL ISLAM
Chief Financial Officer



FREDA YAHAN DUPLAN
Chief Executive



SYED YAWAR ALI
Chairman

COMPANY INFORMATION

Board of Directors

Syed Yawar Ali	Chairman
Freda Yahan Duplan	Chief Executive Officer
Syed Babar Ali	Director
Syed Hyder Ali	Director
Osman Khalid Waheed	Director
Syed Saiful Islam	Director
Amr Rehan	Director
Bernhard Stefan	Director
Thomas Keller	Director

Company Secretary

Muhammad Ali Sadozai	Company Secretary
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Management

Freda Yahan Duplan	Chief Executive Officer
Syed Saiful Islam	Head of Finance and Control
Amr Rehan	Head of Technical
Muhammad Ali Sadozai	Head of Legal Affairs and Company Secretary
Ali Akbar	Head of Supply Chain
Samra Maqbool	Head of Strategy and New Business Development
Faisal Akhtar Rana	Head of Communications and Marketing Services
Akmal Saeed	Head of Human Resources
Waqar Ahmad	Head of Corporate Affairs
Babar Hussain Khan	Head of Sales
Haseeb Aslam	Business Executive Officer-Family Dairy
Dr. Usman Iqbal Bhatti	Business Executive Officer-Dairy Nutrition Solutions
Fuad Saqib Ghazanfar	Business Executive Officer-Beverages, Culinary and CPW
Khurram Zia	Business Executive Officer-Waters
Joselito Avancena	Business Executive Officer-Infant Nutrition
Abdullah Jawaid Ahmad	Business Executive Officer-Nestlé Professional
Syeda Nausheen Iqbal Jaffery	Market Business Excellence Manager
Humaira Ashar	I2L Generalist - Zone AOA

Registered & Corporate Office

308 – Upper Mall, Lahore – 54000, Pakistan.
PABX : (042) 111 637 853
Fax : (042) 35789303 - 4

Corporate Office Annex

304 – Upper Mall, Lahore – 54000, Pakistan.
309 – Upper Mall, Lahore – 54000, Pakistan.
309-A – Upper Mall, Lahore – 54000, Pakistan.



Factories

Sheikhupura

29 Kilometer, Lahore – Sheikhupura Road
Sheikhupura, Punjab, Pakistan.
Phone: (056) 3406615 - 29

Kabirwala

10 Kilometer, Khanewal - Kabirwala Road, Kabirwala
District Khanewal, Punjab, Pakistan.
Phone: (065) 111 637 853 Fax: (065) 2411432

Karachi

Plot No. A – 23, North Western Industrial Zone,
Port Qasim, Karachi, Pakistan.
Phone: (021) 34720152-4

Islamabad

Plot No. 32, Street No. 3, Sector (I-10/3), Industrial Area,
Islamabad, Pakistan.
Phone: (051) 4445991-3

Auditors

KPMG Taseer Hadi & Co. (Chartered Accountants)

Share Registrar / Transfer Agent

Share Registrar Department
Central Depository Company of Pakistan Limited
CDC-House, 99-B, Block-B, SMCHS, Main Shahra – e- Faisal

Karachi-74400, Tel: Customer Support Services
(Toll Free) 0800-CDCPL(23275)
Fax: (92-21) 34326053 E-mail: info@cdcpak.com
website: www.cdcpakistan.com

Public dealings: : Monday to Friday: 09:00 am to 07:00 pm
Saturday: 09:00 am to 01:00 pm

Legal Advisor

Chima & Ibrahim
Advocates Corporate Counsel

Bankers

Conventional banking relations

Citibank N.A
Deutsche Bank A.G.
Habib Bank Limited
MCB Bank Limited
Meezan Bank Limited
National Bank of Pakistan Limited
Standard Chartered Bank (Pakistan) Limited
United Bank Limited
Telenor Microfinance Bank Limited (formerly Tameer Microfinance Bank Limited)

Islamic banking relations

Meezan Bank Limited
Standard Chartered Bank (Pakistan) Limited
Habib Bank Limited

www.nestle.pk



Nestlé

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