

# KEY FINANCIAL DATA

## Six Years at a Glance

(Rupees in million)	2020	2019	2018	2017	2016	2015
<b>Operating performance</b>						
- Sales	118,781	115,962	120,701	118,553	108,959	99,659
- Gross profit	34,765	33,349	38,814	41,094	36,349	30,799
- Operating profit	16,061	15,025	20,080	23,607	19,148	16,317
- Profit before tax	12,591	10,716	16,967	20,989	17,020	12,520
- Profit after tax	8,885	7,354	11,612	14,642	11,847	8,761
<b>Balance Sheet</b>						
- Net assets	4,190	3,256	4,020	4,634	8,812	12,638
- Reserves	3,737	2,802	3,567	4,181	8,359	12,184
- Operating fixed assets	28,680	30,333	30,363	28,735	28,046	29,996
- Net working capital	8,464	18,708	16,099	15,026	13,460	6,066
- Long term liabilities*	20,302	12,057	14,244	13,562	8,942	11,487
<b>Investor information for six years</b>						
- Gross profit ratio	29.3%	28.8%	32.2%	34.7%	33.4%	30.9%
- Operating profit ratio	13.5%	13.0%	16.6%	19.9%	17.6%	16.4%
- Profit before tax ratio	10.6%	9.2%	14.1%	17.7%	15.6%	12.6%
- Profit after tax ratio	7.5%	6.3%	9.6%	12.4%	10.9%	8.8%
- Inventory turnover ratio	4.8 : 1	4.3 : 1	4.7 : 1	5.8 : 1	7.0 : 1	7.2 : 1
- Total assets turnover ratio	1.9 : 1	1.8 : 1	1.9 : 1	2.2 : 1	2.2 : 1	2 : 1
- Price earning ratio	34.0	49.6	35.1	35.6	34.5	40.4
- Return on capital employed	88%	97%	129%	153%	122%	61%
- Market value per share	6,665	8,050	9,000	11,500	9,000	7,800
- Debt equity ratio	85 : 15	90 : 10	87 : 13	82 : 18	58 : 42	53 : 47
- Current ratio	0.7 : 1	0.6 : 1	0.7 : 1	0.6 : 1	0.6 : 1	0.7 : 1
- Interest cover ratio	5.5 : 1	4.4 : 1	10.1 : 1	20.2 : 1	18.7 : 1	9.5 : 1

\* Long term liabilities include current portion classified under current liabilities.