

KEY FINANCIAL DATA

SIX YEARS AT A GLANCE

(Rupees in million)	2017	2016	2015	2014	2013	2012
Operating performance						
- Sales	122,215	112,393	102,986	96,458	86,227	79,088
- Gross profit	44,756	39,783	34,127	27,324	24,161	21,523
- Operating profit	23,607	19,148	16,317	14,113	11,471	10,966
- Profit before tax	20,989	17,020	12,520	11,009	8,113	7,978
- Profit after tax	14,642	11,847	8,761	7,929	5,867	5,865
Balance Sheet						
- Net assets	4,634	8,812	12,638	12,628	11,859	11,560
- Reserves	4,181	8,359	12,184	12,174	11,406	11,107
- Operating fixed assets	28,735	28,046	29,996	30,550	31,468	21,882
- Net working capital	15,026	13,460	6,066	6,288	4,767	3,120
- Long term liabilities*	13,562	8,942	11,487	11,326	22,429	19,351
Investor information for six years						
- Gross profit ratio	37%	35%	33%	28%	28%	27%
- Operating profit ratio	19%	17%	16%	15%	13%	14%
- Profit before tax ratio	17%	15%	12%	11%	9%	10%
- Profit after tax ratio	12%	11%	9%	8%	7%	7%
- Inventory turnover ratio	5.8 : 1	7.0 : 1	7.2 : 1	7.8 : 1	7.8 : 1	7.7 : 1
- Total assets turnover ratio	2.2 : 1	2.2 : 1	2 : 1	1.9 : 1	1.7 : 1	1.8 : 1
- Price earning ratio	35.6	34.5	40.4	52.1	58.4	36.6
- Return on capital employed	153%	122%	61%	55%	27%	31%
- Market value per share	11,500	9,000	7,800	9,100	7,550	4,733
- Debt equity ratio	82 : 18	58 : 42	53 : 47	61 : 39	68 : 32	69 : 31
- Current ratio	0.6 : 1	0.6 : 1	0.7 : 1	0.7 : 1	1 : 1	0.8 : 1
- Interest cover ratio	20.2 : 1	18.7 : 1	9.5 : 1	6.5 : 1	4.9 : 1	5.4 : 1

* Long term liabilities include current portion classified under current liabilities