

KEY SHAREHOLDING AND SHARES TRADED

AS AT DECEMBER 31, 2018

NAME OF SHAREHOLDERS	NUMBER OF SHARES	PER %
ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES		
NESTLÉ S. A.	26,778,229	59.05
IGI INVESTMENTS (PVT.) LIMITED	4,364,666	9.62
PACKAGES LIMITED	3,649,248	8.05
GURMANI FOUNDATION	538,235	1.19
NATIONAL MANAGEMENT FOUNDATION	224,720	0.50
INDUSTRIAL TECHNICAL & EDUCATIONAL INSTITUTE	21,666	0.05
TRUSTEES NESTLE PAKISTAN LTD EMPLOYEES PROVIDENT FUND	878	0.00
IGI FINEX SECURITIES LIMITED	1	0.00
	8	35,577,643
		78.45
MUTUAL FUND		
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	100,556	0.22
CDC - TRUSTEE MCB PAKISTAN STOCK MARKET FUND	3,033	0.01
CDC - TRUSTEE AKD INDEX TRACKER FUND	509	0.00
CDC-TRUSTEE ALHAMRA ISLAMIC PENSION FUND - EQUITY SUB FUND	240	0.00
	4	104,338
		0.23
DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN		
SYED BABAR ALI	1,365,956	3.01
SYED HYDER ALI	428,052	0.94
PERWIN BABAR ALI (W/O SYED BABAR ALI)	210,865	0.46
SYED YAWAR ALI	23,220	0.05
OSMAN KHALID WAHEED	60	0.00
SYEDA NIGHAT ALI (W/O SYED YAWAR ALI)	60	0.00
	6	2,028,213
		4.47
EXECUTIVE		
	7	207
		0.00
PUBLIC SECTOR COMPANIES		
EMPLOYEES OLD AGE BENEFITS INSTITUTION	10,560	0.02
NATIONAL BANK OF PAKISTAN	56	0.00
	2	10,616
		0.02
BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON-BANKING FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS		
	38	511,650
		1.13
SHAREHOLDERS HOLDING 5% OR MORE		
	SHARES HELD	PERCENTAGE
NESTLÉ S. A.	26,778,229	59.05
IGI INVESTMENTS (PVT.) LIMITED	4,364,666	9.62
PACKAGES LIMITED	3,649,248	8.05

DETAIL OF PURCHASE / SALE OF SHARES BY DIRECTORS / COMPANY SECRETARY EXECUTIVES AND THEIR SPOUSES / MINOR CHILDREN DURING THE YEAR 2018:NIL