

KEY SHAREHOLDING AND SHARES TRADED

AS AT DECEMBER 31, 2017

NAME OF SHAREHOLDER	NUMBER OF SHARES	PER %	
ASSOCIATED COMPANIES, UNDERTAKINGS AND RELATED PARTIES			
NESTLÉ S. A.	26,778,229	59.05	
IGI INSURANCE LIMITED	4,364,666	9.62	
PACKAGES LIMITED	3,649,248	8.05	
GURMANI FOUNDATION	538,235	1.19	
ZARAI TARAQIATI BANK LIMITED	430,551	0.95	
NATIONAL MANAGEMENT FOUNDATION	224,720	0.50	
INDUSTRIAL TECHNICAL & EDUCATIONAL INSTITUTE	21,666	0.05	
TRUSTEES NESTLÉ PAKISTAN LTD EMPLOYEES PROVIDENT FUND	878	0.00	
	8	36,008,193	79.40
MUTUAL FUND			
CDC - TRUSTEE NATIONAL INVESTMENT (UNIT) TRUST	100,556	0.22	
CDC - TRUSTEE AKD INDEX TRACKER FUND	689	0.00	
	2	101,245	0.22
DIRECTORS AND THEIR SPOUSE(S) AND MINOR CHILDREN			
SYED BABAR ALI	1,365,956	3.01	
SYED HYDER ALI	428,052	0.94	
SYED YAWAR ALI	23,220	0.05	
OSMAN KHALID WAHEED	60	0.00	
PERWIN BABAR ALI (WIFE OF SYED BABAR ALI)	210,865	0.46	
SYEDA NIGHAT ALI (WIFE OF SYED YAWAR ALI)	60	0.00	
	6	2,028,213	4.47
EXECUTIVE			
EMPLOYEES OF THE COMPANY	10	790	0.00
PUBLIC SECTOR COMPANIES			
EMPLOYEES OLD AGE BENEFITS INSTITUTION	10,560	0.02	
NATIONAL BANK OF PAKISTAN	56	0.00	
	2	10,616	0.02
BANKS, DEVELOPMENT FINANCIAL INSTITUTIONS, NON-BANKING FINANCE COMPANIES, INSURANCE COMPANIES, TAKAFUL, MODARABAS AND PENSION FUNDS			
	39	73,339	0.162
SHAREHOLDERS HOLDING 5% OR MORE			
NESTLÉ S. A.	26,778,229	59.05	
IGI INSURANCE LIMITED	4,364,666	9.62	
PACKAGES LIMITED	3,649,248	8.05	
DETAIL OF PURCHASE / SALE OF SHARES BY DIRECTORS / COMPANY SECRETARY EXECUTIVES AND THEIR SPOUSES / MINOR CHILDREN DURING THE YEAR 2017:NIL			