KEY FINANCIAL DATA

Six Years at a Glance

- Gross profit	(Rupees in million)	2022	2021	2020	2019	2018	2017
- Gross profit	Operating performance						
- Operating profit 26,779 21,578 16,061 15,025 20,080 23,601 - Profit before tax 22,792 17,954 12,591 10,716 16,967 20,981 - Profit after tax 15,050 12,768 8,885 7,354 11,612 14,642 Balance Sheet	- Sales	162,516	133,295	118,781	115,962	120,701	118,553
- Profit before tax	- Gross profit	49,630	40,492	34,765	33,349	38,814	41,094
Profit after tax	- Operating profit	26,779	21,578	16,061	15,025	20,080	23,607
Net assets 5,770 5,403 4,190 3,256 4,020 4,63 Reserves 5,317 4,950 3,737 2,802 3,567 4,18 Operating fixed assets 29,386 29,275 28,680 30,333 30,363 28,73 Net working capital 6,082 9,193 8,464 18,708 16,099 15,02 Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Investor information for six years Gross profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 Inventory turnover ratio 4.9 : 1 5.3 : 1 4.8 : 1 4.3 : 1 4.7 : 1 5.8 : 1 Total assets turnover ratio 12.2 : 1 2.1 : 1 1.9 : 1 1.8 : 1 1.9 : 1 2.2 : 1 Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 Return on capital employed 125% 101% 88% 97% 129% 153 Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 Debt equity ratio 77:23 81 : 19 85 : 15 90 : 10 87 : 13 82 : 13 Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Profit before tax	22,792	17,954	12,591	10,716	16,967	20,989
Net assets 5,770 5,403 4,190 3,256 4,020 4,63 Reserves 5,317 4,950 3,737 2,802 3,567 4,18 Operating fixed assets 29,386 29,275 28,680 30,333 30,363 28,73 Net working capital 6,082 9,193 8,464 18,708 16,099 15,02 Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Investor information for six years 5 6 20,302 12,057 14,244 13,56 Investor information for six years 5 30,4% 29,3% 28,8% 32,2% 34,7 Operating profit ratio 16,5% 16,2% 13,5% 13,0% 16,6% 19,9 Profit before tax ratio 14,0% 13,5% 10,6% 9,2% 14,1% 17,7 Profit after tax ratio 9,3% 9,6% 7,5% 6,3% 9,6% 12,4 Inventory turnover ratio 4,9:1 5	- Profit after tax	15,050	12,768	8,885	7,354	11,612	14,642
Reserves 5,317 4,950 3,737 2,802 3,567 4,18 Operating fixed assets 29,386 29,275 28,680 30,333 30,363 28,73 Net working capital 6,082 9,193 8,464 18,708 16,099 15,02 Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Investor information for six years 6 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: Total assets turnover ratio 17.7 20.3 34.0 49.6 35.1 35 Return on capital employed	Balance Sheet						
- Operating fixed assets 29,386 29,275 28,680 30,333 30,363 28,73 Net working capital 6,082 9,193 8,464 18,708 16,099 15,02 Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Networking profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 Debt equity ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Net assets	5,770	5,403	4,190	3,256	4,020	4,634
- Net working capital 6,082 9,193 8,464 18,708 16,099 15,02 - Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Investor information for six years - Gross profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 - Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 - Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 - Debt equity ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Reserves	5,317	4,950	3,737	2,802	3,567	4,181
Long term liabilities* 20,356 16,864 20,302 12,057 14,244 13,56 Investor information for six years Secondary of the profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 - Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 - Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50	- Operating fixed assets	29,386	29,275	28,680	30,333	30,363	28,735
Investor information for six years Gross profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 - Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 - Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:10 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:1	- Net working capital	6,082	9,193	8,464	18,708	16,099	15,026
- Gross profit ratio 30.5% 30.4% 29.3% 28.8% 32.2% 34.7 - Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 - Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:10 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Long term liabilities*	20,356	16,864	20,302	12,057	14,244	13,562
- Operating profit ratio 16.5% 16.2% 13.5% 13.0% 16.6% 19.9 - Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:10 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	Investor information for six years						
- Profit before tax ratio 14.0% 13.5% 10.6% 9.2% 14.1% 17.7 - Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Gross profit ratio	30.5%	30.4%	29.3%	28.8%	32.2%	34.7%
- Profit after tax ratio 9.3% 9.6% 7.5% 6.3% 9.6% 12.4 - Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Operating profit ratio	16.5%	16.2%	13.5%	13.0%	16.6%	19.9%
- Inventory turnover ratio 4.9:1 5.3:1 4.8:1 4.3:1 4.7:1 5.8: - Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,500 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:100 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Profit before tax ratio	14.0%	13.5%	10.6%	9.2%	14.1%	17.7%
- Total assets turnover ratio 2.2:1 2.1:1 1.9:1 1.8:1 1.9:1 2.2: - Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Profit after tax ratio	9.3%	9.6%	7.5%	6.3%	9.6%	12.4%
- Price earning ratio 17.7 20.3 34.0 49.6 35.1 35 - Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Inventory turnover ratio	4.9 : 1	5.3 : 1	4.8 : 1	4.3 : 1	4.7 : 1	5.8 : 1
- Return on capital employed 125% 101% 88% 97% 129% 153 - Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Total assets turnover ratio	2.2 : 1	2.1 : 1	1.9 : 1	1.8 : 1	1.9 : 1	2.2 : 1
- Market value per share 5,870 5,725 6,665 8,050 9,000 11,50 - Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Price earning ratio	17.7	20.3	34.0	49.6	35.1	35.6
- Debt equity ratio 77:23 81:19 85:15 90:10 87:13 82:1 - Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Return on capital employed	125%	101%	88%	97%	129%	153%
- Current ratio 0.8:1 0.8:1 0.7:1 0.6:1 0.7:1 0.6:	- Market value per share	5,870	5,725	6,665	8,050	9,000	11,500
	- Debt equity ratio	77:23	81 : 19	85 : 15	90 : 10	87 : 13	82 : 18
- Interest cover ratio 10.8 : 1 10.8 : 1 5.5 : 1 4.4 : 1 10.1 : 1 20.2 :	- Current ratio	0.8:1	0.8 : 1	0.7 : 1	0.6 : 1	0.7 : 1	0.6 : 1
	- Interest cover ratio	10.8 : 1	10.8 : 1	5.5 : 1	4.4 : 1	10.1 : 1	20.2 : 1

^{*} Long term liabilities include current portion classified under current liabilities.